## **UNIDAYS**

# Mosmann Australia Boosts Student Contest Entries by 1000% with **UNIDAYS**

+1000% contest entries

Gen Z engagement Uplift in site traffic



Winning bikini pattern design: "Fruit Salad" by Kim Le

### The challenge

Mosmann Australia wanted to increase brand affinity, awareness and engagement with Gen Z university students in Australia. When a previous contest failed to generate enough submissions, the international swimwear brand turned to **UNiDAYS** to launch their next design competition.

Based on their entries, two **UNiDAYS** student members would be selected for the once-in-a-lifetime opportunity to see their design patterns debut in Mosmann's 2018 swimwear collection. They'd also receive a \$250 Mosmann gift card, career mentoring sessions and a set of their winning swimwear designs.

#### The solution

To attract Gen Z participation and generate brand excitement, Mosmann Australia partnered with **UNiDAYS**, using the following tactics:

- UNiDAYS' Student Verification Technology guaranteed the contest reached its intended Gen Z university student audience.
- Custom Content featured a splash page, a custom tile on site and app, emails, social media posts, and blog content. The contest was promoted across all UNiDAYS channels (email, social, app, and site).

#### The results

As a result of **UNiDAYS**' extensive promotion efforts, Mosmann Australia received:

- 1000% increase in contest entries
- Increased brand engagement with Gen Z
- Uplift in traffic to Mosmann Australia's website
- 7,300+ views of the Facebook contest video in three weeks
- 6,000+ Instagram likes from two influencers recruited by **UNIDAYS**

#### **About UNIDAYS**

**UNiDAYS**, the world's leading Student Affinity Network, provides student verification technology and integrated marketing solutions to help brands connect with Gen Z. Visit www.myunidays.com/genz